

**Qualified Credit Institution Microfinance Organization  
Rico Express LLC**

**Financial statements**

*Year ended 31 December 2021  
together with independent auditor's report*

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## Independent auditor's report

To the Shareholder and the Supervisory Board of Qualified Credit Institution MFO Rico Express LLC

### *Opinion*

We have audited the financial statements of Qualified Credit Institution MFO Rico Express LLC (hereinafter, the "Company"), which comprise the statement of financial position as at 31 December 2021, and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2021 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs).

### *Basis for opinion*

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's responsibilities for the audit of the financial statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board of Accountants' (IESBA) International Code of Ethics for Professional Accountants (including International Independence Standards) (IESBA Code), and we have fulfilled our other ethical responsibilities in accordance with the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### *Other information included in the Company's 2021 Management Report*

Other information consists of the information included in the Company's 2021 Management Report, other than the financial statements and our auditor's report thereon. Management is responsible for the other information. The Company's 2021 Management Report is expected to be made available to us after the date of this auditor's report.

Our opinion on the financial statements does not cover the other information and we will not express any form of assurance conclusion thereon in our report on the audit of the financial statements.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above when it becomes available and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated.



### *Responsibilities of management and the Supervisory Board for the financial statements*

Management is responsible for the preparation and fair presentation of the financial statements in accordance with IFRSs, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Company or to cease operations, or has no realistic alternative but to do so.

The Supervisory Board are responsible for overseeing the Company's financial reporting process.

### *Auditor's responsibilities for the audit of the financial statements*

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- ▶ Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- ▶ Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control.
- ▶ Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.



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- ▶ Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- ▶ Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the Supervisory Board regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

A handwritten signature in blue ink, appearing to read 'Ruslan Khoroshvili', with a long horizontal flourish extending to the right.

Ruslan Khoroshvili

On behalf of EY LLC

Tbilisi, Georgia

19 July 2022

**Statement of financial position**

**As of 31 December 2021**

*(Thousands of Georgian Lari)*

	<b>Notes</b>	<b>2021</b>	<b>2020</b>
<b>Assets</b>			
Cash and cash equivalents	5	69,923	115,464
Amounts due from credit institutions	5	1,549	4,639
Loans to customers	7	366,416	305,997
Current income tax asset		-	883
Right-of-use assets	9	6,829	5,695
Property and equipment	8	15,284	16,072
Intangible assets		154	57
Other assets	11	22,842	11,745
<b>Total assets</b>		<b>482,997</b>	<b>460,552</b>
<b>Liabilities</b>			
Derivative financial liabilities	6	358	2,178
Promissory notes issued	12	121,448	112,590
Current income tax liabilities		1,095	-
Borrowed funds	13	95,444	113,584
Lease liability	9	7,014	5,670
Deferred income tax liability	10	2,765	2,027
Other liabilities	14	4,565	4,277
<b>Total liabilities</b>		<b>232,689</b>	<b>240,326</b>
<b>Equity</b>			
Charter capital	15	1,584	1,584
Retained earnings		248,724	218,642
<b>Total equity</b>		<b>250,308</b>	<b>220,226</b>
<b>Total equity and liabilities</b>		<b>482,997</b>	<b>460,552</b>

Signed and authorized for release on 19 July 2022

Tamar Gogodze

Executive Director

Gulida Sajaia

Chief Accountant



**Statement of comprehensive income****For the year ended 31 December 2021***(Thousands of Georgian Lari)*

	<b>Notes</b>	<b>2021</b>	<b>2020</b>
<b>Interest income calculated using effective interest rate method</b>			
Loans to customers		73,575	59,740
Cash and cash equivalents and amounts due from credit institutions		920	751
		<b>74,495</b>	<b>60,491</b>
<b>Interest expense</b>			
Borrowed funds		(9,506)	(7,225)
Promissory notes		(6,640)	(5,638)
Lease liability		(561)	(330)
		<b>(16,707)</b>	<b>(13,193)</b>
<b>Net interest income</b>			
Expected credit loss reversal	7	51	330
<b>Net interest income after credit loss movement</b>		<b>57,839</b>	<b>47,628</b>
Commission income from money transfers		7,204	6,064
Foreign exchange gains/(losses):			
Currency trading		9,908	9,171
Translation differences		(1,016)	4,971
Foreign currency derivatives		(5,046)	(2,525)
Gain from sale of repossessed gold and other income	17	2,365	3,438
<b>Non-interest income</b>		<b>13,415</b>	<b>21,119</b>
Personnel expenses		(13,638)	(11,371)
Depreciation and amortization		(3,736)	(2,621)
Other general and administrative expenses	18	(5,120)	(4,304)
<b>Non-interest expense</b>		<b>(22,493)</b>	<b>(18,296)</b>
<b>Profit before income tax expense</b>			
		<b>48,761</b>	<b>50,451</b>
Income tax expense	10	(7,484)	(7,209)
<b>Profit for the year</b>		<b>41,277</b>	<b>43,242</b>
Other comprehensive income		-	-
<b>Total comprehensive income for the year</b>		<b>41,277</b>	<b>43,242</b>

**Statement of changes in equity****For the year ended 31 December 2021***(Thousands of Georgian Lari)*

	<b>Charter capital</b>	<b>Retained earnings</b>	<b>Total</b>
<b>1 January 2020</b>	<b>1,584</b>	<b>177,442</b>	<b>179,026</b>
Profit for the year	-	43,242	<b>43,242</b>
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>43,242</b>	<b>43,242</b>
Dividends declared (Note 15)	-	(2,042)	<b>(2,042)</b>
<b>31 December 2020</b>	<b>1,584</b>	<b>218,642</b>	<b>220,226</b>
Profit for the year	-	41,277	<b>41,277</b>
<b>Total comprehensive income for the year</b>	<b>-</b>	<b>41,277</b>	<b>41,277</b>
Dividends declared (Note 15)	-	(11,194)	(11,194)
<b>31 December 2021</b>	<b>1,584</b>	<b>248,724</b>	<b>250,308</b>



**Statement of cash flows****For the year ended 31 December 2021***(Thousands of Georgian Lari)*

	<b>Note</b>	<b>2020</b>	<b>2020</b>
<b>Cash flows from operating activities</b>			
Interest received		73,436	59,349
Interest paid		(16,772)	(12,672)
Proceeds from sale of repossessed collateral		5,158	6,375
Receipts from trading in foreign currency and foreign currency derivatives		3,042	8,398
Commissions received from money transfers		7,204	6,064
Other income received		348	129
Personnel expenses paid		(12,808)	(10,669)
Other operating expenses paid		(5,459)	(4,109)
<b>Cash flows from operating activities before changes in operating assets and liabilities</b>		<b>54,149</b>	<b>52,865</b>
<b>Change in operating assets and liabilities</b>			
Loans to customers		(74,947)	(42,728)
Other assets		469	261
Other liabilities		(200)	626
<b>Net cash flows (used in) from operating activities before income tax</b>		<b>(20,530)</b>	<b>11,024</b>
Income tax paid		(5,682)	(6,678)
<b>Net cash (used in) from operating activities</b>		<b>(26,211)</b>	<b>4,346</b>
<b>Cash flows used in investing activities</b>			
Net withdrawal from (placements on) bank deposits		3,090	(4,639)
Purchase of property and equipment		(2,036)	(5,136)
Proceeds from sale of property and equipment		410	2,107
<b>Net cash from (used in) investing activities</b>		<b>1,464</b>	<b>(7,668)</b>
<b>Cash flows from financing activities</b>			
Proceeds from borrowed funds	24	140,300	101,830
Repayment of borrowed funds	24	(158,411)	(43,685)
Repayment of lease liability	9	(1,309)	(1,346)
Net promissory notes issued (repaid)	24	14,758	(10,572)
Dividends paid	15	(11,194)	(2,042)
<b>Net cash (used in) from financing activities</b>		<b>(15,856)</b>	<b>44,185</b>
Effect of exchange rates changes on cash and cash equivalents		(4,938)	11,128
<b>Net (decrease) increase in cash and cash equivalents</b>		<b>(45,541)</b>	<b>51,991</b>
Cash and cash equivalents, beginning	5	115,464	63,473
<b>Cash and cash equivalents, ending</b>	<b>5</b>	<b>69,923</b>	<b>115,464</b>

(Thousands of Georgian Lari)

## 1. Principal activities

Qualified Credit Institution MFO Rico Express LLC (the “Company”, registration ID: 205034639) was established as limited liability company on 1 July 2004 under the laws of Georgia.

On 11 April 2007 the Company was registered as microfinance organization by the National Bank of Georgia (“NBG”) with the registration number #80407. On 26 June 2013 the Company obtained status of qualified credit institution from the NBG.

Legal address of the Company is 70 Chavchavadze ave, Tbilisi, Georgia.

The Company’s main activities are issuance of small and medium-sized loans to individuals collateralized by immovable and movable property (mostly precious metals and real estate), currency dealing and money transfers.

As at 31 December 2021 and 31 December 2020, Mrs Dali Urushadze was the sole owner of the Company.

### Business environment

The Company’s operations are located in Georgia. The Company is exposed to the economic and financial markets of Georgia which display characteristics of an emerging market. The legal, tax and regulatory frameworks continue development, but are subject to varying interpretations and frequent changes which together with other legal and fiscal impediments contribute to the challenges faced by entities operating in Georgia. The financial statements reflect management’s assessment of the impact of Georgian business environment on the operations and the financial position of the Company. The future business environment may differ from management’s assessment.

### Effect of COVID-19 pandemic

Due to the rapid spread of COVID-19 pandemic in 2020 many governments, including the Georgian Government, have introduced various measures to combat the outbreak, including travel restrictions, quarantines, closure of business and other venues and lockdown of certain areas. These measures have affected the global supply chain, demand for goods and services, as well as scale of business activity. It is expected that pandemic itself as well as the related public health and social measures may influence the business of the entities in a wide range of industries.

Support measures were introduced by the Government and the National Bank of Georgia to counter the economic downturn caused by the COVID-19 pandemic. These measures include, among others, subsidized lending to affected industries and individuals, payment holidays and easing of certain regulatory restrictions to help the financial sector maintain its capabilities to provide resources and to help customers avoid liquidity shortages as a result of the COVID-19 containment measures.

The Company continues to assess the effect of the pandemic and changing economic conditions on its activities, financial position and financial results.

To the extent that information was available as at 31 December 2021, the Company has reflected revised estimates of expected future cash flows in its expected credit loss (ECL) assessment (Note 7).

## 2. Basis of preparation

### General

These financial statements have been prepared in accordance with International Financial Reporting Standards (“IFRS”).

The financial statements have been prepared under the historical cost convention except as disclosed in the accounting policies below. Derivative financial instruments have been measured at fair value.

The Company’s functional and presentation currency is the Georgian Lari (GEL). These financial statements are presented in thousands of Georgian Lari (GEL) unless otherwise indicated.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies

#### Changes in accounting policies

The Company applied for the first-time certain amendments to the standards, which are effective for annual periods beginning on or after 1 January 2021. The Company has not early adopted any standards, interpretations or amendments that have been issued but are not yet effective. The following standards and interpretations that became effective on 1 January 2021 had no material impact on the Company's financial position or results of operations:

- ▶ Interest Rate Benchmark Reform – Phase 2 – Amendments to IFRS 9, IAS 39, IFRS 7, IFRS 4 and IFRS 16 (IBOR reform Phase 2);
- ▶ COVID-19-Related Rent Concessions beyond 30 June 2021 – Amendments to IFRS 16 (early adopted by the Company).

#### Standards and interpretations that have been issued but are not yet effective

Before approval of the Company financial statements, some new standards, interpretations and changes within the framework have been issued, which have not been effective for the current period of the financial statements and which have not been implemented by the Company in advance. Company intends to accept those changes from the point when they become effective::

- ▶ Amendments to IAS 16 - Property, Plant and Equipment: Proceeds before intended use (effective from 1 January 2022);
- ▶ Amendments to IFRS 3 - Reference to the Conceptual Framework (effective from 1 January 2022);
- ▶ Amendments to IAS 37 - Onerous Contracts – Cost of Fulfilling a Contract (effective from 1 January 2022);
- ▶ Amendments to IAS 1 and IFRS Practice Statement 2 - Disclosure of Accounting Policies (effective from 1 January 2023);
- ▶ Amendments to IAS 8 - Disclosure of Accounting Policies and Definition of Accounting Estimates (effective from 1 January 2023);
- ▶ Amendments to IAS 12 - Deferred tax related to assets and liabilities arising from a single transaction (effective from 1 January 2023);
- ▶ IFRS 17 - Insurance Contracts (effective from 1 January 2023);
- ▶ Amendments to IAS 1 - Classification of Liabilities as Current or Non-current (effective from 1 January 2023).

The management of the Company does not anticipate that the application of the new standards and amendments in the future will have any significant impact on the Company's financial statements.

#### Fair value measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- ▶ In the principal market for the asset or liability; or
- ▶ In the absence of a principal market, in the most advantageous market for the asset or liability.

The principal or the most advantageous market must be accessible by the Company. The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest. A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Fair value measurement (Continued)

The Company uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximising the use of relevant observable inputs and minimising the use of unobservable inputs. All assets and liabilities for which fair value is measured or disclosed in the financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- ▶ Level 1 – quoted (unadjusted) market prices in active markets for identical assets or liabilities.
- ▶ Level 2 – valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable.
- ▶ Level 3 – valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable.

For assets and liabilities that are recognised in the financial statements on a recurring basis, Company determines whether transfers have occurred between Levels in the hierarchy by re-assessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

#### Financial assets and liabilities

##### *Initial recognition*

##### *Date of recognition*

All regular way purchases and sales of financial assets are recognised on the settlement date i.e. the date that the purchased asset is delivered to the Company. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the period generally established by regulation or convention in the marketplace.

##### *Initial measurement*

The classification of financial instruments at initial recognition depends on their contractual terms and the business model for managing the instruments. Financial instruments are initially measured at their fair value and, except in the case of financial assets and financial liabilities recorded at FVPL, transaction costs are added to, or subtracted from, this amount.

##### *Measurement categories of financial assets and liabilities*

The Company classifies all of its financial assets based on the business model for managing the assets and the asset's contractual terms, measured at either:

- ▶ Amortised cost;
- ▶ FVOCI;
- ▶ FVPL.

The Company classifies and measures its derivative portfolio at FVPL. The Company may designate financial instruments at FVPL, if so doing eliminates or significantly reduces measurement or recognition inconsistencies.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Financial assets and liabilities (continued)

##### *Cash equivalents and loans to customers at amortised cost*

The Company measures loans to customers and other financial investments at amortised cost if both of the following conditions are met:

- ▶ The financial asset is held within a business model with the objective to hold financial assets in order to collect contractual cash flows;
- ▶ The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding (SPPI).

The details of these conditions are outlined below.

##### *Business model assessment*

The Company determines its business model at the level that best reflects how it manages groups of financial assets to achieve its business objective.

The Company's business model is not assessed on an instrument-by-instrument basis, but at a higher level of aggregated portfolios and is based on observable factors such as:

- ▶ How the performance of the business model and the financial assets held within that business model are evaluated and reported to the entity's key management personnel;
- ▶ The risks that affect the performance of the business model (and the financial assets held within that business model) and, in particular, the way those risks are managed;
- ▶ How managers of the business are compensated (for example, whether the compensation is based on the fair value of the assets managed or on the contractual cash flows collected);
- ▶ The expected frequency, value and timing of sales are also important aspects of the Company's assessment.

The business model assessment is based on reasonably expected scenarios without taking 'worst case' or 'stress case' scenarios into account. If cash flows after initial recognition are realised in a way that is different from the Company's original expectations, the Company does not change the classification of the remaining financial assets held in that business model, but incorporates such information when assessing newly originated or newly purchased financial assets going forward.

##### *The SPPI test*

As a second step of its classification process the Company assesses the contractual terms of financial asset to identify whether they meet the SPPI test.

'Principal' for the purpose of this test is defined as the fair value of the financial asset at initial recognition and may change over the life of the financial asset (for example, if there are repayments of principal or amortisation of the premium/discount).

The most significant elements of interest within a lending arrangement are typically the consideration for the time value of money and credit risk. To make the SPPI assessment, the Company applies judgement and considers relevant factors such as the currency in which the financial asset is denominated, and the period for which the interest rate is set.

In contrast, contractual terms that introduce a more than de minimis exposure to risks or volatility in the contractual cash flows that are unrelated to a basic lending arrangement do not give rise to contractual cash flows that are solely payments of principal and interest on the amount outstanding. In such cases, the financial asset is required to be measured at FVPL.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Cash and cash equivalents

Cash and cash equivalents consist of cash on hand and amounts due from credit institutions on demand and that mature within ninety days of the date of origination and are free from contractual encumbrances.

#### Derivative financial instruments

In the normal course of business, the Company enters into foreign currency cross currency swaps in the foreign exchange market. The counterparties are mostly local banks.

The fair values are estimated based on pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments are included in the statement of profit or loss within net gains/(losses) from foreign currencies.

Although the Company has derivative instruments for risk hedging purposes, these instruments do not qualify for hedge accounting.

#### Borrowed funds and issued promissory notes

Issued financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Company having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts promissory notes issued and borrowed funds. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the borrowings are derecognised as well as through the amortisation process.

#### Measurement of financial instruments at initial recognition

When financial instruments are recognised initially, they are measured at fair value, adjusted, in the case of instruments not at fair value through profit or loss, for directly attributable fees and costs.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price. If the Company determines that the fair value at initial recognition differs from the transaction price, then:

- ▶ If the fair value is evidenced by a quoted price in an active market for an identical asset or liability (i.e., a Level 1 input) or based on a valuation technique that uses only data from observable markets, the Company recognizes the difference between the fair value at initial recognition and the transaction price as a gain or loss within interest income or expense, as appropriate;
- ▶ In all other cases, the initial measurement of the financial instrument is adjusted to defer the difference between the fair value at initial recognition and the transaction price. After initial recognition, the Company recognizes that deferred difference as a gain or loss only when the inputs become observable, or when the instrument is derecognized.

#### Offsetting of financial instruments

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. The right of set-off must not be contingent on a future event and must be legally enforceable in all of the following circumstances:

- ▶ The normal course of business;
- ▶ The event of default; and
- ▶ The event of insolvency or bankruptcy of the entity and all of the counterparties.

These conditions are not generally met in master netting agreements, and the related assets and liabilities are presented gross in the statement of financial position.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Derecognition of financial assets and liabilities

##### *Financial assets*

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- ▶ The rights to receive cash flows from the asset have expired;
- ▶ The Company has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a “pass-through” arrangement; and
- ▶ The Company either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

##### *Financial liabilities*

A financial liability is derecognized when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.

##### *Write-off*

Financial assets are written off either partially or in their entirety only when the Company has stopped pursuing the recovery. Lombard loans together with the associated allowance are usually written off and the collateral is repossessed when the respective loan becomes overdue for more than 60-90 days. Non-performing mortgage loans are written-off when collateral recovery procedures are completed or no further cash inflows are expected from the borrower or collateral, which may take up to 2 years. If the amount to be written off is greater than the accumulated loss allowance, the difference is first treated as an addition to the allowance that is then applied against the gross carrying amount. Any subsequent recoveries are credited to credit loss expense. A write-off constitutes a derecognition event.

#### Leases

##### *Company as a lessee*

The Company applies a single recognition and measurement approach for all leases, except for short-term leases and leases of low-value assets. The Company recognises lease liabilities to make lease payments and right-of-use assets representing the right to use the underlying assets.

##### *Right-of-use assets*

The Company recognises right-of-use assets at the commencement date of the lease (i.e., the date the underlying asset is available for use). Right-of-use assets are measured at cost, less any accumulated depreciation and impairment losses, and adjusted for any remeasurement of lease liabilities. The cost of right-of-use assets includes the amount of lease liabilities recognised, initial direct costs incurred, and lease payments made at or before the commencement date less any lease incentives received. Unless the Company is reasonably certain to obtain ownership of the leased asset at the end of the lease term, the recognised right-of-use assets are depreciated on a straight-line basis over the shorter of its estimated useful life and the lease term. Right-of-use assets are subject to impairment.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Leases (continued)

##### *Lease liabilities*

At the commencement date of the lease, the Company recognises lease liabilities measured at the present value of lease payments to be made over the lease term. The lease payments include fixed payments (including in-substance fixed payments) less any lease incentives receivable, variable lease payments that depend on an index or a rate, and amounts expected to be paid under residual value guarantees. The variable lease payments that do not depend on an index or a rate are recognised as expense in the period on which the event or condition that triggers the payment occurs.

In calculating the present value of lease payments, the Company uses the incremental borrowing rate at the lease commencement date if the interest rate implicit in the lease is not readily determinable. After the commencement date, the amount of lease liabilities is increased to reflect the accretion of interest and reduced for the lease payments made. In addition, the carrying amount of lease liabilities is remeasured if there is a modification, a change in the lease term, a change in the in-substance fixed lease payments or a change in the assessment to purchase the underlying asset.

##### *Short-term leases and leases of low value assets*

The Company applies the short-term lease recognition exemption to its short-term leases (i.e., those leases that have a lease term of 12 months or less from the commencement date and do not contain a purchase option). It also applies the lease of low-value assets recognition exemption to certain leases of assets that are considered of low value (i.e., below GEL 15 thousand). Lease payments on short-term leases and leases of low value assets are recognised as expense on a straight-line basis over the lease term.

#### Taxation

The current income tax expense is calculated in accordance with the regulations of the Tax Code of Georgia.

Deferred tax assets and liabilities are calculated in respect of temporary differences using the liability method. Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised. Deferred tax assets and liabilities are measured at tax rates (applicable to undistributed profits) that are expected to apply to the period when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted at the reporting date.

Georgia also has various operating taxes, which are assessed on the Company's activities. These taxes are included as a component of other operating expenses.

#### Precious metals

Gold and other precious metals received as repossessed collateral in settlement of loans from non-performing borrowers are initially recorded cost which equals net carrying value of the extinguished loan at repossession date. Subsequently it is measured at fair value determined at Bloomberg bid prices less expected melting costs. Changes in the fair value after initial recognition and gains/losses from disposal of gold bullions are recorded within other income. As sales of precious metals and other repossessed collateral are incidental to the main revenue-generating activities of the Company, the Company presents the results of such transactions by netting any income with related expenses arising on the same transaction.



(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Property and equipment

Property and equipment are carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Such cost includes the cost of replacing part of equipment when that cost is incurred if the recognition criteria are met. Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalization.

The carrying values of property and equipment are reviewed for impairment when events or changes in circumstances indicate that the carrying value may not be recoverable.

Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Buildings	25
Computers and communication	5
Office equipment	5
Vehicles	5
Other	5

Leasehold improvements are depreciated over lower of their useful life and respective lease term.

The asset's residual values, useful lives and methods are reviewed, and adjusted as appropriate, at each financial year-end. Land is not depreciated.

#### Intangible assets

Intangible assets include computer software and licenses. Intangible assets are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. Intangible assets with finite lives are amortised over the useful economic lives of 7 years and assessed for impairment whenever there is an indication that the intangible asset may be impaired. Amortisation periods are reviewed at least at each financial year-end.

#### Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

#### Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Company and the revenue can be reliably measured.

#### *Interest and similar income and expense*

The Company calculates interest revenue on debt financial assets measured at amortized cost or at FVOCI by applying the EIR to the gross carrying amount of financial assets other than credit-impaired assets. EIR is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Company revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest revenue or expense.

(Thousands of Georgian Lari)

### 3. Summary of accounting policies (continued)

#### Recognition of income and expenses (continued)

When a financial asset becomes credit-impaired, the Company calculates interest revenue by applying the effective interest rate to the net amortised cost of the financial asset. If the financial assets cures and is no longer credit-impaired, the Company reverts to calculating interest revenue on a gross basis.

For purchased or originated credit-impaired (POCI) financial assets, the Company calculates interest revenue by calculating the credit-adjusted EIR and applying that rate to the amortised cost of the asset. The credit-adjusted EIR is the interest rate that, at original recognition, discounts the estimated future cash flows (including credit losses) to the amortised cost of the POCI assets.

#### *Fee and commission income*

The Company earns fee and commission from money transfers that are recognised on completion of the underlying transaction. Each operation is treated as a separate performance obligation. Settlement of accrued income usually occurs either concurrently with the underlying transaction or within up to 30 days from the transaction date.

#### Foreign currency translation

The financial statements are presented in Georgian Lari, which is the Company's functional and presentation currency. Transactions in foreign currencies are initially recorded in the functional currency, converted at the rate of exchange ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in the statement of profit or loss as gains less losses from foreign currencies – translation differences.

Differences between the contractual exchange rate of a transaction in a foreign currency and the National Bank of Georgia exchange rate on the date of the transaction are included in Net gains/losses from foreign currencies.

### 4. Significant accounting judgments and estimates

The preparation of financial statements in conformity with IFRS requires management to make judgments, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses.

#### Estimation uncertainty

In the process of applying the Company's accounting policies, management made estimates in determining the amounts recognised in the financial statements. The most significant use of estimates are as follows:

#### *Allowance for expected credit losses*

The measurement of expected credit losses on loans to customers under IFRS 9 requires judgement, in particular, the estimation of the amount and timing of future cash flows and collateral values when determining expected credit losses and the assessment of a significant increase in credit risk. These estimates are driven by a number of factors, changes in which can result in different levels of allowances. The Company's ECL calculations are outputs of complex models with a number of underlying assumptions regarding the choice of variable inputs and their interdependencies. Elements of the ECL models that are considered accounting judgements and estimates include:

- ▶ The Company's criteria for assessing if there has been a significant increase in credit risk and so allowances for financial assets should be measured on a lifetime ECL basis and the qualitative assessment;
- ▶ The segmentation of financial assets when their ECL is assessed on a collective basis;
- ▶ Development of ECL models, including the various formulae and the choice of inputs;
- ▶ Determination of associations between macroeconomic scenarios and economic inputs, such as GDP growth rate and collateral values, and the effect on PDs and LGDs;
- ▶ Selection of forward-looking macroeconomic scenarios and their probability weightings, to derive the economic inputs into the ECL models.

*(Thousands of Georgian Lari)***4. Significant accounting judgments and estimates (continued)****Estimation uncertainty (continued)**

In the context of continuing impact of COVID-19 on the credit quality of the Company's portfolio and respective expected credit losses, as at 31 December 2021, the Company updated forward looking information, including forecasts of macroeconomic indicators and collateral values, and respective scenarios' weights. The Company continued to apply a scenario assuming significant decrease in the expected gold price down to the levels observed as at 31 December 2019, as well as certain post-model adjustments and additional overlays to the historical default statistics for 2020 and 2021, the quality and relevance of which was significantly affected by the Government-initiated grace periods, to reflect appropriately the uncertainty associated with the spread of COVID-19 pandemic. The cumulative effect of post-model and overlay adjustments did not have material impact on the amount of expected credit losses recognized in profit or loss for the year ended 31 December 2021 due to positive impact of high gold prices, which translated to lower LGD on the Company's Lombard portfolio.

The amount of expected credit losses in relation to loans to customers recognized in statement of financial position at 31 December 2021 was 1,034 (2020: 665). More details are provided in Notes 7 and 19.

*Leases – determining the lease term of contracts with renewal and termination options*

The Company determines the lease term as the non-cancellable term of the lease, together with any periods covered by an option to extend the lease if it is reasonably certain to be exercised, or any periods covered by an option to terminate the lease, if it is reasonably certain not to be exercised. The Company did not recognize lease liability for the portion of lease payments subject to termination option in periods over 5-10 years (depending on the nature of the underlying assets), which represents a significant judgment. Lease payments subject to termination options expected to be exercised and in respect of which no lease liability was recognized amounted to GEL 10,085 as at 31 December 2021 (2020: GEL 7,518).

**5. Cash and cash equivalents and amounts due from credit institutions**

Cash and cash equivalents and amounts due from credit institutions comprise:

	<b>2021</b>	<b>2020</b>
Cash on hand	45,021	46,854
Current accounts with other credit institutions	24,902	68,610
	<b>69,923</b>	<b>115,464</b>

As at 31 December 2021, GEL 20,762 or 78% (2020: GEL 66,867 or 91%) of current accounts with other credit institutions and amounts due from credit institutions is placed within three (2020: three) Georgian banks that have ratings from BB- to BB+ (Fitch).

As at 31 December 2021, amounts due from credit institutions include GEL 1,549 (2020: 4,639) term deposits denominated in USD, placed in a Georgian bank without external credit rating. As at 31 December 2020, the deposit was pledged as a collateral under GEL 19,049 borrowing from the same bank.

Expected credit losses on cash equivalents and amounts due from credit institutions are insignificant and there were no significant movements in ECL during the period. No significant increase in credit risk occurred on current accounts with other credit institution and amounts due from credit institutions since origination.

(Thousands of Georgian Lari)

## 6. Derivative financial instruments

The Company enters into derivative financial instruments to mitigate currency risk. The table below shows the fair values of derivative financial instruments as at 31 December 2021 and 2020, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate volume of transactions outstanding at the year end and are not indicative of the credit risk.

	31 December 2021			31 December 2020		
	Notional amount	Fair values		Notional amount	Fair values	
		Asset	Liability		Asset	Liability
<b>Foreign exchange contracts</b>						
Cross-currency swaps – domestic	92,798	–	358	52,309	–	2,178

Cross-currency swaps are contractual agreements between two parties to exchange movements in foreign currency rates based on specified notional amounts.

## 7. Loans to customers

The Company issues small and medium-sized loans to individuals: mortgage loans secured by real estate, and Lombard loans secured by precious metals (mostly gold) and jewellery.

Lombard loans are issued normally from one month to one year period, with an option to roll-over at the mutual agreement of the borrower and the Company.

Loans to customers comprise:

	2021	2020
Lombard loans	347,956	277,660
Mortgage loans	19,494	29,002
<b>Gross loans to customers</b>	<b>367,450</b>	<b>306,662</b>
Less: expected credit losses	(1,034)	(665)
<b>Loans to customers</b>	<b>366,416</b>	<b>305,997</b>

### Expected credit losses on loans to customers

An analysis of changes in ECL in relation to loans to customers during the year ended 31 December 2021 is as follows:

Lombard loans	Stage 1	Stage 2	Stage 3	Total
<b>ECL as at 1 January 2021</b>	<b>323</b>	<b>7</b>	<b>64</b>	<b>394</b>
New assets originated or purchased	478	–	–	478
Assets repaid	(408)	(3)	(2)	(412)
Transfers to Stage 1	2	–	(2)	–
Transfers to Stage 2	–	65	(65)	–
Impact on period end ECL of exposures transferred between stages during the period	–	4	–	4
Foreign exchange, change in models and inputs and other movements	(140)	(52)	598	406
<b>At 31 December 2021</b>	<b>255</b>	<b>22</b>	<b>594</b>	<b>868</b>

*(Thousands of Georgian Lari)***7. Loans to customers (continued)****Expected credit losses on loans to customers (continued)**

<b>Mortgage loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>ECL as at 1 January 2021</b>	<b>217</b>	<b>49</b>	<b>4</b>	<b>270</b>
New assets originated or purchased	6	–	–	<b>6</b>
Assets repaid	(56)	(11)	–	<b>(67)</b>
Transfers to Stage 2	–	4	(4)	–
Impact on period end ECL of exposures transferred between stages during the period	–	7	1	<b>8</b>
Amounts written off	–	–	(598)	<b>(598)</b>
Foreign exchange, change in models and inputs and other movements	(43)	(15)	606	<b>548</b>
<b>At 31 December 2021</b>	<b>124</b>	<b>34</b>	<b>9</b>	<b>166</b>

An analysis of changes in the ECL in relation to loans to customers during the year ended 31 December 2020 is as follows:

<b>Lombard loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>ECL as at 1 January 2020</b>	<b>400</b>	<b>2</b>	<b>219</b>	<b>621</b>
New assets originated	549	–	–	<b>549</b>
Assets repaid	(481)	(5)	–	<b>(486)</b>
Transfers to Stage 1	5	(2)	(3)	–
Transfers to Stage 2	(8)	8	–	–
Impact on period end ECL of exposures transferred between stages during the period	–	4	–	<b>4</b>
Foreign exchange, change in models and inputs and other movements	(142)	(1)	(151)	<b>(294)</b>
<b>At 31 December 2020</b>	<b>323</b>	<b>6</b>	<b>65</b>	<b>394</b>

<b>Mortgage loans</b>	<b>Stage 1</b>	<b>Stage 2</b>	<b>Stage 3</b>	<b>Total</b>
<b>ECL as at 1 January 2020</b>	<b>52</b>	<b>–</b>	<b>215</b>	<b>267</b>
New assets originated or purchased	73	–	–	<b>73</b>
Assets repaid	(104)	(14)	–	<b>(118)</b>
Transfers to Stage 1	–	–	–	–
Transfers to Stage 2	(3)	3	–	–
Impact on period end ECL of exposures transferred between stages during the period	–	7	1	<b>8</b>
Amounts written off	–	–	(998)	<b>(998)</b>
Foreign exchange, change in models and inputs and other movements	198	54	787	<b>1,039</b>
<b>At 31 December 2020</b>	<b>216</b>	<b>50</b>	<b>5</b>	<b>271</b>

The significant changes in the gross carrying amount of the loan portfolio that contributed to the changes in ECL in 2021 and 2020 were:

- ▶ Increase of Stage 1 Lombard loan portfolio as the result of issuance of the new loans;
- ▶ Decrease in Stage 1 mortgage loan portfolio through scheduled and early repayments and, for Stage 3 loans, by collateral repossession;
- ▶ Write-offs of non-performing Stage 3 loans of GEL 598 (2020: GEL 998).

*(Thousands of Georgian Lari)***7. Loans to customers (continued)****Collateral and other credit enhancements**

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- ▶ Precious metals;
- ▶ Real estate.

Management monitors the market value of collateral, requests additional collateral in accordance with the underlying agreement, and monitors the market value of collateral obtained during its review of the adequacy of the expected credit losses.

As at 31 December 2021, fair value of precious metals held as collateral under Lombard loans was equal to GEL 369,440 (2020: GEL 325,625), of which GEL 3,728 (2020: GEL 586) was held in relation to credit-impaired loans.

In absence of collateral, expected credit loss in respect of credit-impaired mortgage loans would have been higher by GEL 5 (2020: GEL 4). For the loans with gross carrying value of GEL 94,521 (2020: GEL 181,409) no ECL has been recognized because of the collateral.

In 2021, the Company repossessed collateral in form of precious metals amounting to GEL 12,371 (2020: GEL 8,458). The Company recognizes repossessed collateral as an asset in its statement of financial position, as it determines that it controls the repossessed assets. The Company's policy is to dispose the repossessed collateral in orderly fashion, which is achieved through either sale at the Company's own shops or by bulk sales on international market (which usually requires prior refinery), depending on the nature of the asset.

In normal course of business, the Company pledges the loans issued under its borrowings. As at 31 December 2021, carrying value of loans pledged as collateral under Company's borrowings amounted to GEL 57,200 (2020: GEL 131,232) (Note 14).

**8. Property and equipment**

The movements in property and equipment were as follows:

	<b>Land and buildings</b>	<b>Computers and communication</b>	<b>Office equipment</b>	<b>Vehicles</b>	<b>Total</b>
<b>Cost</b>					
<b>31 December 2020</b>	<b>13,664</b>	<b>5,851</b>	<b>4,120</b>	<b>1,647</b>	<b>25,282</b>
Additions	582	581	323	276	1,762
Disposals	(786)	-	-	(31)	(817)
<b>31 December 2021</b>	<b>13,460</b>	<b>6,432</b>	<b>4,443</b>	<b>1,892</b>	<b>26,227</b>
<b>Accumulated depreciation and impairment</b>					
<b>31 December 2020</b>	<b>(3,271)</b>	<b>(3,635)</b>	<b>(1,202)</b>	<b>(1,103)</b>	<b>(9,211)</b>
Depreciation charge	(522)	(717)	(618)	(184)	(2,041)
Disposals and write-offs	278	-	-	31	309
<b>31 December 2021</b>	<b>(3,515)</b>	<b>(4,352)</b>	<b>(1,820)</b>	<b>(1,256)</b>	<b>(10,943)</b>
<b>Net book value</b>					
<b>31 December 2020</b>	<b>10,393</b>	<b>2,216</b>	<b>2,918</b>	<b>544</b>	<b>16,072</b>
<b>31 December 2021</b>	<b>9,945</b>	<b>2,080</b>	<b>2,623</b>	<b>636</b>	<b>15,284</b>

*(Thousands of Georgian Lari)***8. Property and equipment (continued)**

	Land and buildings	Computers and communicati on	Office equipment and other	Vehicles	Total
<b>Cost</b>					
<b>31 December 2019</b>	<b>14,122</b>	<b>4,891</b>	<b>1,851</b>	<b>1,678</b>	<b>22,542</b>
Additions	1,545	1,000	2,268	283	5,096
Disposals	(2,002)	–	–	(314)	(2,316)
<b>31 December 2020</b>	<b>13,665</b>	<b>5,891</b>	<b>4,119</b>	<b>1,647</b>	<b>25,322</b>
<b>Accumulated depreciation and impairment</b>					
<b>31 December 2019</b>	<b>(3,415)</b>	<b>(3,007)</b>	<b>(915)</b>	<b>(976)</b>	<b>(8,313)</b>
Depreciation charge	(584)	(628)	(287)	(140)	(1,639)
Disposals and write-offs	688	–	–	14	702
<b>31 December 2020</b>	<b>(3,311)</b>	<b>(3,635)</b>	<b>(1,202)</b>	<b>(1,102)</b>	<b>(9,250)</b>
<b>Net book value</b>					
<b>31 December 2019</b>	<b>10,707</b>	<b>1,884</b>	<b>936</b>	<b>702</b>	<b>14,229</b>
<b>31 December 2020</b>	<b>10,354</b>	<b>2,256</b>	<b>2,917</b>	<b>545</b>	<b>16,072</b>

The Company's buildings with the carrying value of GEL 800 (2020: GEL 951) are pledged as a collateral for the loans obtained from Georgian banks (Note 14).

**9. Leases**

The Company is a lessee in a number of lease arrangements for buildings that are used by the Company as retail outlets. The agreements are mostly denominated in GEL and USD and have contractual terms from 1 to 10 years, usually subject to termination options at predetermined notice period. The terms of the arrangements usually provide for fixed payments only and do not contain any types of variable payments.

The movements in right-of-use assets were as follows:

	Right-of-use assets (buildings)
<b>As at 1 January 2020</b>	<b>1,889</b>
Additions	4,542
Depreciation expense	(967)
Modification effect	231
<b>As at 31 December 2020</b>	<b>5,695</b>
Additions	2,159
Depreciation expense	(1,674)
Modification effect	649
<b>As at 31 December 2021</b>	<b>6,829</b>

*(Thousands of Georgian Lari)***9. Leases (continued)**

The movements in lease liabilities were as follows:

	<b>Lease liabilities</b>
<b>As at 1 January 2020</b>	<b>1,967</b>
Additions	4,480
Interest expense	330
Payments	(1,676)
Foreign exchange	346
Modification effect	223
<b>As at 31 December 2020</b>	<b>5,670</b>
Additions	2,159
Interest expense	561
Payments	(1,870)
Foreign exchange	(125)
Modification effect	619
<b>As at 31 December 2021</b>	<b>7,014</b>

The Group had total cash outflow for leases of GEL 1,916 (2020: GEL 1,820) from which outflows for low value item leases amounted to GEL 46 (2020: GEL 144).

As of 31 December the Company's future cash flows on its lease arrangements comprised the following:

	<b>2021</b>	<b>2020</b>
Not later than 1 year	2,547	1,648
1 year to 2 year	2,640	1,888
2 year to 3 year	2,027	1,820
3 year to 4 year	1,481	1,299
4 year to 5 year	448	766
Later than 5 years	182	357
	<b>9,325</b>	<b>7,778</b>

**10. Income tax**

The corporate income tax expense comprises:

	<b>2021</b>	<b>2020</b>
Current tax charge	(6,745)	(5,560)
Deferred tax charge – origination and reversal of temporary differences	(739)	(1,649)
<b>Income tax expense</b>	<b>(7,484)</b>	<b>(7,209)</b>

Georgian legal entities have to file individual corporate income tax declarations. Standard corporate income tax rate for companies comprised 15% for 2021 and 2020.



(Thousands of Georgian Lari)

**10. Income tax (continued)**

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the income tax expense based on statutory rates with actual is as follows:

	<b>2021</b>	<b>2020</b>
<b>Profit before tax</b>	<b>48,761</b>	<b>50,451</b>
Statutory tax rate	15%	15%
<b>Theoretical income tax expense at the statutory rate</b>	<b>(7,314)</b>	<b>(7,568)</b>
Tax exempt income	138	113
Non-deductible expenditures	(82)	(229)
Correction of prior year declarations	-	90
Effect of change in income tax legislation (a)	(226)	385
Change in unrecognised deferred tax assets	-	-
<b>Income tax expense</b>	<b>(7,484)</b>	<b>(7,209)</b>

- (a) In June 2016, amendments to the Georgian tax law in respect of corporate income tax became enacted. The amendments become effective from 1 January 2017 for all Georgian companies except banks, insurance companies and microfinance organization, for which the effective date is 1 January 2019. On 5 May 2018 amendment was made in the Tax code and the effective date was revised to 1 January 2023. Under the new regulation, corporate income tax will be levied on profit distributed as dividends to the shareholders that are individuals or non-residents of Georgia, rather than on profit earned as under the current regulation. The amount of tax payable on a dividend distribution will be calculated as 15/85 of the amount of net distribution. The companies will be able to offset corporate income tax liability arising from dividend distributions out of profits earned in 2008-2016 by the amount of corporate income tax paid for the respective period under the current regulation. Dividends distributions between Georgian resident companies will not be subject to corporate income tax.

Following the enactment of the amendments, the Company re-measured its deferred tax assets and liabilities at the tax rates that were expected to apply to the period when the asset is realised or the liability is settled. As IAS 12 *Income Taxes* requires, the Company used 0% tax rate applicable for undistributed profits in respect of assets and liabilities expected to be realized or settled in the periods when the new regulation becomes effective. As a result of amendments in the tax regulations the Company recognized income tax expense resulting from revision of its deferred tax position in net amount of GEL 226 in profit or loss for the year ended 31 December 2021 (2020: tax benefit of GEL 385).

Deferred tax assets and liabilities as of 31 December and their movements for the respective years comprise:

	<b>1 January 2020</b>	<b>Origination and reversal of temporary differences In profit or loss</b>	<b>2020</b>	<b>Origination and reversal of temporary differences In profit or loss</b>	<b>2021</b>
<b>Tax effect of deductible temporary differences</b>					
Intangible assets	6	-	6	2	8
Promissory notes issued	66	61	127	(6)	121
Derivative financial liabilities	64	263	327	(273)	54
Lease liability	-	871	871	181	1,052
Other liabilities	-	26	26	640	666
Other assets	612	-	612	-	612
<b>Deferred tax asset</b>	<b>748</b>	<b>1,221</b>	<b>1,969</b>	<b>544</b>	<b>2,513</b>
Unrecognized deferred tax asset	(612)	-	(612)	-	(612)
<b>Deferred tax asset, net</b>	<b>136</b>	<b>1,221</b>	<b>1,357</b>	<b>544</b>	<b>1,901</b>
<b>Tax effect of taxable temporary differences</b>					
Property and equipment	(495)	303	(193)	105	(88)
Loans to customers	(18)	(1,730)	(1,748)	188	(1,560)
Inventories	-	(839)	(839)	(1,437)	(2,276)
Right of use assets	-	(604)	(604)	(140)	(744)
<b>Deferred tax liability</b>	<b>(377)</b>	<b>(1,649)</b>	<b>(2,027)</b>	<b>(739)</b>	<b>(2,765)</b>

*(Thousands of Georgian Lari)***11. Other assets**

Other assets comprise:

	<b>2021</b>	<b>2020</b>
<b>Other financial assets</b>		
Receivables from money transfer companies	5,447	4,371
	<b>5,447</b>	<b>4,371</b>
<b>Other non-financial assets</b>		
Gold bullions	14,448	5,312
Repossessed jewellery	878	1,048
Other	2,069	1,014
	<b>17,395</b>	<b>7,374</b>
<b>Total other assets</b>	<b>22,842</b>	<b>11,745</b>

Expected credit losses on receivables from money transfer companies are insignificant as at 31 December 2021 and 2020.

**12. Promissory notes issued**

As of 31 December 2021 and 2020, the Company had issued short-term (mainly 1 year) interest-bearing promissory notes denominated in GEL, EUR and USD:

<b>Currencies</b>	<b>2021</b>	<b>2020</b>
USD	101,953	101,634
GEL	18,597	9,925
EUR	898	1,031
	<b>121,448</b>	<b>112,590</b>

**13. Borrowed funds**

The Company's borrowed funds comprised of the following as at 31 December 2021 and 2020:

	<b>2021</b>	<b>2020</b>
Borrowings from local commercial banks	91,988	109,255
Borrowings from related party	3,456	4,329
	<b>95,444</b>	<b>113,584</b>

As at 31 December 2021, the Company obtained borrowings denominated in GEL from Georgian commercial banks in GEL with Interest rates ranging from 11% to 13% (2020: from 7% to 15%), both fixed rate and linked to the Tbilisi Interbank Rate (TIBR) and NBG refinancing rate, in total amount of GEL 91,988 (2020: 109,255).

The Company has borrowing with an amount of GEL 3,456 (2020: 4,329) from an entity controlled by key management personnel with fixed interest rate of 11.5% and maturity in December 2024.

As at 31 December 2021, the borrowings from local commercial banks with carrying value of GEL 28,000 (2020: GEL 62,185) are secured by loans to customer with carrying value of GEL 57,200 (2020: GEL 131,232) (Note 7).

The Company's buildings with the carrying value of GEL 800 (2020: GEL 951) are pledged as collateral for the loan obtained from a Georgian bank (Note 8).

In addition, related party (entity controlled by key management personnel) provided buildings as collateral for GEL 2,902 (2020: 19,049) loan obtained from a Georgian bank.

*(Thousands of Georgian Lari)***14. Other liabilities**

Other liabilities consisted of the following:

	<b>2021</b>	<b>2020</b>
<b>Other financial liabilities</b>		
Payables related to money transfer activities	2,860	2,433
	<b>2,860</b>	<b>2,433</b>
<b>Other non-financial liabilities</b>		
Tax payables other than income tax	332	1,809
Other	1,373	35
	<b>1,705</b>	<b>1,844</b>
<b>Total other liabilities</b>	<b>4,565</b>	<b>4,277</b>

**15. Equity**

Charter capital represents the nominal amount of capital in the founding documentation of the Company and is subject to state registration. As at 31 December 2021 and 2020, charter capital of the Company amounted to GEL 1,584.

**Dividends**

In accordance with Georgian legislation the Company can distribute dividends from its annual or semi-annual profits.

In 2021, the Company declared and fully paid GEL 11,194 (2020: GEL 2,038) dividends to the shareholder.

**16. Commitments and contingencies****Legal**

In the ordinary course of business, the Company is subject to legal actions and complaints. Management believes that the ultimate liability, if any, arising from such actions or complaints will not have a material adverse effect on the financial condition or the results of future operations of the Company.

**17. Gain from sale of repossessed gold and other income**

Gain from sale of repossessed gold and other income comprises:

	<b>2021</b>	<b>2020</b>
Gain from sale and revaluation of repossessed gold	1,892	1,996
Recovery of taxes other than income tax	–	820
Gain from disposal of property and equipment	98	493
Other	375	129
	<b>2,365</b>	<b>3,438</b>

*(Thousands of Georgian Lari)***18. Other general and administrative expenses**

Other general and administrative expenses comprise:

	<b>2021</b>	<b>2020</b>
Communication and utility	1,265	853
Repair and maintenance of property and equipment	767	234
Security cost	540	278
Office equipment and stationery	376	359
Legal and consulting cost	314	393
Impairment of other assets	283	261
Occupancy and rent	253	306
Advertisement cost	231	262
Operating taxes	157	-
Bank commission	91	75
Business trip expense	76	64
Representative expenses	15	25
Charity and other expenses related to COVID-19	-	439
Other expenses	752	755
	<b>5,120</b>	<b>4,304</b>

**19. Risk management****Introduction**

Risk is inherent in the Company's activities, but it is managed through a process of ongoing identification, measurement and monitoring. This process of risk management is critical to the Company's continuing profitability. Top management is responsible for and is directly involved in most of the risk management activities. The Supervisory Board of the Company takes appropriate risk management decisions (that cover both financial risks described below, and business risks such as changes in the environment, technology and industry) on its regular meetings that are conducted at least twice a month. Formalized risk management process is currently being developed. The Company is exposed mostly to credit risk, liquidity risk and foreign exchange risk. It is also subject to operational risks.

**Credit risk**

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation.

The Company's maximum exposure to credit risk equals the carrying value of its cash and due from credit institutions (other than cash on hand), loans issued, receivables and derivative financial assets.

Credit risks associated with Lombard loans is mainly managed by requesting collaterals for the loans. In addition the Company limits and monitors the amount of Lombard loans granted to one borrower (maximum GEL 100 thousand) and there are no individual borrowers with significant balance in relation to the total Lombard loans balance.

For mortgage loans the requesting person first fills the loan application which is discussed and analysed by the credit department of the Company. If the application is accepted as eligible by the credit department, then the face-to-face interview with the customer is conducted by the Company's director and the chairman of the supervisory board. If the Company's director and the chairman of the supervisory board conclude that the credit risk for this client is at acceptable level then the property subject to mortgage is assessed and the mortgage loan is issued in the amount not exceeding 30% of the property's liquidation value, which is the estimated amount which can be received selling the asset more quickly than it would be for unforced sale to independent willing buyer.

For a Lombard loan, if the borrower fails to pay for more than 30 days the Company sends official warning letter to the customer and if the borrower still fails to pay amount due for 60 days, then the Company repossesses the collateral.

(Thousands of Georgian Lari)

## 19. Risk management (continued)

### Credit risk (continued)

For mortgage loans, the official warning letter is sent if the borrower fails to pay for more than 15 days and the letter is also published in a newspaper. If the borrower fails to pay amounts due on time the Company's personnel contacts the client via phone call or SMS and request to cover the amount. Normally, the Company goes to court requesting sale of collateralized immovable property only when the loan is more than 120 days overdue. Though there are some cases, when the Company tries to re-negotiate loan terms with client to avoid selling mortgaged property. Normally, the courts satisfy the Company's request and the assets are sold to cover the amount owed by borrower to the Company, but often penalties are not covered. Court dealings may take about a year and the enforcement process may take three more months.

Expected credit loss for other financial assets except for loans to customers is estimated as immaterial mostly due to short period of exposure to credit risk.

The effect of collateral and other risk mitigation techniques is shown in Note 7.

### Impairment assessment

The Company calculates ECL based on several probability-weighted scenarios to measure the expected cash shortfalls, discounted at an approximation to the EIR. A cash shortfall is the difference between the cash flows that are due to an entity in accordance with the contract and the cash flows that the entity expects to receive. The mechanics of the ECL calculations are outlined below and the key elements are as follows:

PD	The <i>Probability of Default</i> is an estimate of the likelihood of default over a given time horizon. A default may only happen at a certain time over the assessed period, if the facility has not been previously derecognised and is still in the portfolio.
EAD	The <i>Exposure at Default</i> is an estimate of the exposure at a future default date, taking into account expected changes in the exposure after the reporting date, including repayments of principal and interest, whether scheduled by contract or otherwise, expected drawdowns on committed facilities, and accrued interest from missed payments.
LGD	The <i>Loss Given Default</i> is an estimate of the loss arising in the case where a default occurs at a given time. It is based on the difference between the contractual cash flows due and those that the lender would expect to receive, including from the realisation of any collateral. It is usually expressed as a percentage of the EAD.

The ECL allowance is based on the credit losses expected to arise over the life of the asset (the lifetime expected credit loss or LTECL), unless there has been no significant increase in credit risk since origination, in which case, the allowance is based on the 12 months' expected credit loss (12mECL). The 12mECL is the portion of LTECL that represent the ECLs that result from default events on a financial instrument that are possible within the 12 months after the reporting date. Both LTECL and 12mECL are calculated on either an individual basis or a collective basis, depending on the nature of the underlying portfolio of financial instruments.

(Thousands of Georgian Lari)

## 19. Risk management (continued)

### Credit risk (continued)

The Company has established a policy to perform an assessment, at the end of each reporting period, of whether a financial instrument's credit risk has increased significantly since initial recognition, by considering the change in the risk of default occurring over the remaining life of the financial instrument. Based on the above process, the Company groups its loans into Stage 1, Stage 2, Stage 3 and POCI, as described below:

- Stage 1: When loans are first recognised, the Company recognises an allowance based on 12mECL. Stage 1 loans also include facilities where the credit risk has improved and the loan has been reclassified from Stage 2.
- Stage 2: When a loan has shown a significant increase in credit risk since origination, the Company records an allowance for the LTECL. Stage 2 loans also include facilities, where the credit risk has improved and the loan has been reclassified from Stage 3.
- Stage 3: Loans considered credit-impaired. The Company records an allowance for the LTECL.
- POCI: Purchased or originated credit impaired (POCI) assets are financial assets that are credit impaired on initial recognition. POCI assets are recorded at fair value at original recognition and interest revenue is subsequently recognised based on a credit-adjusted EIR. ECL are only recognised or released to the extent that there is a subsequent change in the lifetime expected credit losses.

#### *PD estimation process*

PD is estimated through macro model, which describes relationship between historical PDs for Lombard and mortgage portfolios and macroeconomic variables such as real GDP growth and XAU/GEL exchange rate. Based on estimation results and predicted macro variables provided by the NBG PDs are forecasted. The model is re-estimated annually, and other macroeconomic variables are incorporated if they improve explanatory power of the model.

In case the historical default statistics is not considered fully representative of the credit quality of the loan portfolio (for example, due to the effects of Government-initiated grace periods or low number of default observations), the management might apply, based on their professional judgment, overlay adjustment to those historical statistics in order to arrive to PD estimates the management considers to be the best estimate of probability of default as at the reporting date.

#### *Exposure at default*

The exposure at default (EAD) represents the gross carrying amount of the financial instruments subject to the impairment calculation. To calculate the EAD for a Stage 1 loan, the Company assesses the possible default events within 12 months for the calculation of the 12mECL. For Stage 2, Stage 3 and POCI financial assets, the exposure at default is considered for events over the lifetime of the instruments.

The Company determines EADs as current gross carrying value of the financial asset. The effect of expected prepayments is deemed to be immaterial considering relatively short term structure of the outstanding loan portfolio as at the reporting date.

#### *Loss given default*

LGD values are reassessed regularly. The credit risk assessment is based on a standardised LGD assessment framework that results in a certain LGD rate. These LGD rates take into account the expected EAD in comparison to the amount expected to be recovered or realised from any collateral held.

The Company has 2 portfolio segments – Lombard and mortgage loans. For mortgage loans, the Company historically collected loss data and statistically calculated LGD based on historical loan recovery data and takes into account historical losses incurred on unsecured exposures. For Lombard loans, LGD was estimated with reference to fair values of gold collateral held as at the reporting date or, where appropriate, to their average values for the reporting period.

*(Thousands of Georgian Lari)***19. Risk management (continued)****Credit risk (continued)**

Where appropriate, further recent data and forward-looking economic scenarios are used in order to determine the IFRS 9 LGD rate for Lombard portfolio, such as forecasted gold prices. When assessing forward-looking information, the expectation is based on multiple scenarios, which are revised regularly. For mortgage portfolio, incorporation of forward-looking information is deemed to have immaterial effect on LGD.

*Significant increase in credit risk*

The Company continuously monitors all assets subject to ECLs. In order to determine whether an instrument or a portfolio of instruments is subject to 12mECL or LTECL, the Company assesses whether there has been a significant increase in credit risk since initial recognition. The Company considers an exposure to have significantly increased in credit risk when the overdue days exceeds 30.

The Company also applies a secondary qualitative method for triggering a significant increase in credit risk for an asset, such as the account becoming restructured due to credit event (but excluding restructurings arising from Government-initiated grace period programs).

The Company assesses ECLs on its loan portfolio only on a collective basis as all of the Company's loans are considered individually insignificant. The Company identifies groups of loans that share similar credit risk profile based on product (Lombard and mortgage), currency (GEL or foreign currency), and number of overdue days.

*Forward-looking information and multiple economic scenarios*

In its ECL models, the Company relies on a broad range of forward-looking information as economic inputs, such as:

- ▶ GDP growth;
- ▶ Foreign exchange rates;
- ▶ Gold price.

The inputs and models used for calculating ECLs may not always capture all characteristics of the market at the date of the financial statements.

The Company obtains the forward-looking information, except for gold price, from the NBG. Forward-looking gold prices are determined with reference to publicly available forecasts and historical volatilities and observations of gold price. The tables below show the values of the forward-looking economic variables/assumptions used in each of the economic scenarios for the ECL calculations.

Key drivers As at 31 December 2021	ECL scenario	Assigned probabilities, %	2022	2023
<b>GDP growth, %</b>	Upside	25%	5.0%	5.0%
	Base case	50%	5.0%	4.0%
	Downside	25%	2.0%	4.0%
<b>USD/GEL exchange rate change</b>	Upside	25%	-4.0%	-2.0%
	Base case	50%	0.0%	0.0%
	Downside	25%	10.0%	-2.0%
<b>Gold (XUA) price, USD per tr oz</b>	Upside	9%	5.2%	5.2%
	Base case 1	50%	-2.7%	-1.1%
	Base case 2	18%	1.6%	0.0%
	Downside 1	9%	-5.2%	-5.2%
	Downside 2	15%	-1.6%	0.0%

(Thousands of Georgian Lari)

**19. Risk management (continued)****Credit risk (continued)**

Key drivers As at 31 December 2020	ECL scenario	Assigned probabilities, %	2021	2022
<b>GDP growth, %</b>	Upside	25%	6.0%	5.0%
	Base case	50%	5.0%	4.5%
	Downside	25%	1.0%	4.0%
<b>USD/GEL exchange rate change</b>	Upside	25%	-5.0%	-5.0%
	Base case	50%	0.0%	5.0%
	Downside	25%	15.0%	-5.0%
<b>Gold (XUA) price, USD per tr oz</b>	Upside	25%	5.3%	5.3%
	Base case 1	25%	-2.4%	-2.4%
	Base case 2	18%	0.0%	0.0%
	Downside 1	25%	-5.5%	-5.5%
	Downside 2	8%	0.0%	0.0%

As at 31 December 2021 and 2020, the management performed gold price forecasts in light of significant volatility of gold prices observed in 2020-2021, by adding additional downside scenario that assumes return of gold prices to the levels observed as at 31 December 2019.

*Credit quality per class of financial assets*

The table below shows the credit quality of loans to customers:

31 December 2021	Note	Past due 0-30	Past due 30-60	Past due 60-90	Past due more than 90	Total
<b>Loans to customers</b>	7					
	Stage 1	334,878	-	-	-	<b>334,878</b>
	Stage 2	6,296	2,562	-	-	<b>8,858</b>
	Stage 3	-	-	2,160	2,060	<b>4,220</b>
- Lombard loans		<b>341,174</b>	<b>2,562</b>	<b>2,160</b>	<b>2,060</b>	<b>347,956</b>
	Stage 1	15,276	-	-	-	<b>15,276</b>
	Stage 2	4,198	8	-	-	<b>4,207</b>
	Stage 3	-	-	-	14	<b>14</b>
- Mortgage loans		<b>19,474</b>	<b>8</b>	-	<b>14</b>	<b>19,497</b>
<b>Total</b>		<b>360,648</b>	<b>2,570</b>	<b>2,123</b>	<b>2,074</b>	<b>367,453</b>
31 December 2020	Note	Past due 0-30	Past due 30-60	Past due 60-90	Past due more than 90	Total
<b>Loans to customers</b>	7					
	Stage 1	271,883	-	-	-	<b>271,883</b>
	Stage 2	4,558	598	-	-	<b>5,156</b>
	Stage 3	-	-	278	343	<b>621</b>
- Lombard loans		<b>276,441</b>	<b>598</b>	<b>278</b>	<b>343</b>	<b>277,660</b>
	Stage 1	23,592	-	-	-	<b>23,592</b>
	Stage 2	5,288	65	48	-	<b>5,401</b>
	Stage 3	-	-	2	7	<b>9</b>
- Mortgage loans		<b>28,880</b>	<b>65</b>	<b>50</b>	<b>7</b>	<b>29,002</b>
<b>Total</b>		<b>305,321</b>	<b>663</b>	<b>328</b>	<b>350</b>	<b>306,662</b>



*(Thousands of Georgian Lari)***19. Risk management (continued)****Credit risk (continued)**

The Company does not have internal credit rating system to evaluate credit quality of mortgage loans to customers, and manages credit risk based on information about overdue days.

For Lombard portfolio, in addition to overdue information, the Company evaluates credit quality based on loan-to-value (LTV) ratio range as at 31 December 2021 and 31 December 2020:

<b>As at 31 December 2021</b>	<b>0-0.3</b>	<b>0.3-0.5</b>	<b>0.5-0.7</b>	<b>0.7-0.9</b>	<b>0.9-1</b>	<b>&gt;1</b>	<b>Total</b>
Stage 1	2,023	6,861	23,388	33,109	27,148	242,350	<b>334,878</b>
Stage 2	36	97	423	812	545	6,946	<b>8,858</b>
Stage 3	4	12	88	115	97	3,905	<b>4,220</b>
<b>Total</b>	<b>2,063</b>	<b>6,969</b>	<b>23,899</b>	<b>34,035</b>	<b>27,789</b>	<b>253,200</b>	<b>347,956</b>

<b>As at 31 December 2020</b>	<b>0-0.3</b>	<b>0.3-0.5</b>	<b>0.5-0.7</b>	<b>0.7-0.9</b>	<b>0.9-1</b>	<b>&gt;1</b>	<b>Total</b>
Stage 1	20,317	11,638	40,694	72,440	51,089	75,705	<b>271,883</b>
Stage 2	59	109	587	1,515	696	2,190	<b>5,156</b>
Stage 3	3	1	12	75	140	390	<b>621</b>
<b>Total</b>	<b>20,379</b>	<b>11,748</b>	<b>41,293</b>	<b>74,030</b>	<b>51,925</b>	<b>78,285</b>	<b>277,660</b>

See Note 7 for more detailed information with respect to the expected credit losses on loans to customers.

**Liquidity risk and funding management**

Liquidity risk is the risk that the Company will be unable to meet its payment obligations when they fall due under normal and stress circumstances. To limit this risk, management has arranged diversified funding sources in addition to funding base represented by promissory notes, manages assets with liquidity in mind, and monitors future cash flows and liquidity on a daily basis. This incorporates an assessment of expected cash flows and the availability of high grade collateral which could be used to secure additional funding if required.

*Analysis of financial liabilities by remaining contractual maturities*

The tables below summarize the maturity profile of the Company's financial liabilities at 31 December based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Company expects that it will be able to refinance or roll-over repayment on the earliest date the Company could be required to pay and the table does not reflect the expected cash flows indicated by the Company's promissory notes refinancing history.

<b>31 December 2021</b>	<b>Up to 1 month</b>	<b>1 to 3 months</b>	<b>3 months to 1 year</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Borrowed funds	2,806	34,003	60,424	2,753		<b>99,986</b>
Promissory notes	8,790	23,413	92,783	-	-	<b>124,986</b>
Derivative financial liabilities (notional amounts)	81,753	11,045	-	-	-	<b>92,798</b>
Lease liability	140	427	1,981	6,597	182	<b>9,326</b>
Other financial liabilities	2,860	-	-	-	-	<b>2,860</b>
<b>Total undiscounted financial liabilities</b>	<b>87,559</b>	<b>54,264</b>	<b>85,818</b>	<b>102,133</b>	<b>182</b>	<b>329,957</b>

*(Thousands of Georgian Lari)***19. Risk management (continued)****Liquidity risk and funding management (continued)**

<b>31 December 2020</b>	<b>Up to 1 month</b>	<b>1 to 3 months</b>	<b>3 months to 1 year</b>	<b>1 to 5 years</b>	<b>Over 5 years</b>	<b>Total</b>
Borrowed funds	10,574	52,366	49,892	4,074	–	<b>116,906</b>
Promissory notes	9,616	19,600	86,421	–	–	<b>115,637</b>
Derivative financial liabilities (notional amounts)	18,910	33,399	–	–	–	<b>52,309</b>
Lease liability	122	212	1,315	5,772	357	<b>7,778</b>
Other financial liabilities	2,433	–	–	–	–	<b>2,433</b>
<b>Total undiscounted financial liabilities</b>	<b>41,655</b>	<b>105,577</b>	<b>137,628</b>	<b>9,846</b>	<b>357</b>	<b>295,063</b>

**Market risk***Currency risk*

Foreign currency denominated assets and liabilities give rise to foreign exchange exposure. The management controls currency risk by issuing loans and obtaining funding in the same currencies, and entering into foreign currency derivative transactions.

Included in the next tables are the Company's financial assets and financial liabilities at carrying amounts, categorized by currency (presented in GEL equivalents).

The following table shows the foreign currency exposure structure of financial assets and liabilities:

<b>31 December 2021</b>	<b>GEL</b>	<b>USD</b>	<b>EUR</b>	<b>RUB</b>	<b>Other</b>	<b>Total</b>
Cash and cash equivalents	35,750	16,368	12,537	3,037	2,231	69,923
Amounts due from credit institutions	–	1,549	–	–	–	1,549
Loans to customers	340,086	27,041	326	–	–	367,453
Other financial assets	(16)	2,685	2,186	592	–	5,447
<b>Total assets</b>	<b>375,820</b>	<b>47,643</b>	<b>15,049</b>	<b>3,629</b>	<b>2,231</b>	<b>444,371</b>
Promissory notes issued	(18,559)	(101,953)	(936)	–	–	(121,448)
Borrowed funds	(95,444)	–	–	–	–	(95,444)
Lease liability	(4,965)	(2,049)	–	–	–	(7,014)
Other financial liabilities	(63)	(782)	(2,022)	6	–	(2,860)
<b>Total liabilities</b>	<b>(119,031)</b>	<b>(104,784)</b>	<b>(2,958)</b>	<b>6</b>	<b>–</b>	<b>(234,735)</b>
The effect of derivatives held for risk management	(82,126)	71,607	10,161	–	–	(358)
<b>Net position after derivatives held for risk management purposes</b>	<b>174,663</b>	<b>14,466</b>	<b>22,253</b>	<b>3,635</b>	<b>2,231</b>	<b>209,279</b>

(Thousands of Georgian Lari)

**19. Risk management (continued)****Market risk (continued)**

<b>31 December 2020</b>	<b>GEL</b>	<b>USD</b>	<b>EUR</b>	<b>RUB</b>	<b>Other</b>	<b>Total</b>
Cash and cash equivalents	27,155	20,570	63,940	2,907	892	<b>115,464</b>
Amounts due from credit institutions	3,000	-	1,639	-	-	<b>4,639</b>
Loans to customers	262,661	43,457	544	-	-	<b>306,662</b>
Other financial assets	-	2,126	1,957	288	-	<b>4,371</b>
<b>Total assets</b>	<b>292,816</b>	<b>66,153</b>	<b>68,080</b>	<b>3,195</b>	<b>892</b>	<b>431,136</b>
Promissory notes issued	(9,925)	(101,634)	(1,031)	-	-	<b>(112,590)</b>
Borrowed funds	(113,584)	-	-	-	-	<b>(113,584)</b>
Lease liability	(3,362)	(2,308)	-	-	-	<b>(5,670)</b>
Other financial liabilities	(81)	(1,026)	(1,332)	6	-	<b>(2,433)</b>
<b>Total liabilities</b>	<b>(126,952)</b>	<b>(104,968)</b>	<b>(2,363)</b>	<b>6</b>	<b>-</b>	<b>(234,277)</b>
The effect of derivatives held for risk management	-	50,195	(52,373)	-	-	<b>(2,178)</b>
<b>Net position after derivatives held for risk management purposes</b>	<b>165,864</b>	<b>11,380</b>	<b>13,344</b>	<b>3,201</b>	<b>892</b>	<b>194,681</b>

*Exchange rate sensitivity analysis*

A weakening of the GEL, as indicated below, against the USD, EUR and RUB at 31 December 2021 and 2020 would have increased (decreased) profit or loss by the amounts shown below. This analysis is on pre-tax basis and is based on foreign currency exchange rate variances that the Company considered to be reasonably possible at the end of the reporting period. The analysis assumes that all other variables, in particular interest rates, remain constant.

<b>Currency</b>	<b>2021</b>		<b>2020</b>	
	<b>Change in currency rate in %</b>	<b>Change in currency rate in %</b>	<b>Change in currency rate in %</b>	<b>Effect on profit</b>
USD	14%/(6%)	(2,025) / (868)	15%/(7%)	1,707/(797)
EUR	15%/(7%)	3,338/(1,558)	16%/(8%)	2,135/(1,068)
RUB	15%/(15%)	545/(545)	16%/(16%)	512/(512)

**Interest rate risk**

Interest rate risk arises from the possibility that changes in interest rates will affect future cash flows of financial instruments.

The sensitivity of the statement of profit or loss is the effect of the assumed changes in interest rates on the interest expense for one year on floating rate financial liabilities linked to the TIBR/NBG refinancing rate as at 31 December.

The table reflects liabilities that are exposed to fluctuation in interest rate risk as of 31 December 2021 and 2020:

	<b>2021</b>	<b>2020</b>
Borrowed funds	61,859	10,014

(Thousands of Georgian Lari)

**19. Risk management (continued)****Interest rate risk (continued)***Interest rate sensitivity analysis*

The following table demonstrates the sensitivity to a reasonable possible change in the floating interest rates, with all other variables held constant, of the Company's statement of profit or loss and equity (before tax).

2021		2020	
Change in TIBR/NBG refinancing rate, basis points	Effect on profit and equity before tax	Change in TIBR/NBG refinancing rate, basis points	Effect on profit and equity before tax
100/(100)	619/(619)	100/(100)	100/(100)

**Operational risk**

Operational risk is the risk of loss arising from systems failure, human error, fraud or external events. When controls fail to perform, operational risks can cause damage to reputation, have legal or regulatory implications, or lead to financial loss. The Company mitigates operational risk mostly by direct involvement of top management in Company's processes and operations, including assess, authorization and reconciliation procedures.

**20. Maturity analysis of assets and liabilities**

The table below shows an analysis of assets and liabilities according to when they are expected to be recovered or settled. See Note 19 "Risk management" for the Company's contractual undiscounted repayment obligations.

	2021			2019		
	Within one year	More than one year	Total	Within one year	More than one year	Total
Cash and cash equivalents	69,923	-	69,923	115,464	-	115,464
Amounts due from credit institutions	1,549	-	1,549	4,639	-	4,639
Loans to customers	346,006	20,412	366,418	290,962	15,035	305,997
Current income tax asset	-	-	-	883	-	883
Property and equipment	-	15,284	15,284	-	16,072	16,072
Right-of-use assets	-	6,829	6,829	-	5,695	5,695
Intangible assets	-	154	154	-	57	57
Other assets	22,842	-	22,842	11,745	-	11,745
<b>Total</b>	<b>440,320</b>	<b>42,679</b>	<b>482,999</b>	<b>423,693</b>	<b>36,859</b>	<b>460,552</b>
Derivative financial liabilities	358	-	358	2,178	-	2,178
Promissory notes issued	121,448	-	121,448	112,590	-	112,590
Current income tax liabilities	1,095	-	1,095	-	-	-
Borrowed funds	93,002	2,441	95,444	110,166	3,418	113,584
Lease liability	1,744	5,270	7,014	997	4,673	5,670
Deferred income tax liability	1,435	1,366	2,801	360	1,667	2,027
Other liabilities	4,565	-	4,565	4,277	-	4,277
<b>Total</b>	<b>223,647</b>	<b>9,077</b>	<b>232,724</b>	<b>230,568</b>	<b>9,758</b>	<b>240,326</b>
<b>Net</b>	<b>216,673</b>	<b>33,602</b>	<b>250,275</b>	<b>193,125</b>	<b>27,101</b>	<b>220,226</b>

The table above does not reflect historical pattern of loans to customers and promissory notes issued prolongations, roll-over and refinancing.

*(Thousands of Georgian Lari)***21. Fair value measurements****Fair value measurement procedures**

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However, given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realizable in an immediate sale of the assets or transfer of liabilities.

The Company's financial department determines the policies and procedures for fair value measurement for Company's assets including derivatives. The estimated fair values of all financial assets and liabilities are calculated using discounted cash flow techniques based on estimated future cash flows and discount rates for similar instruments at the reporting date.

As at 31 December 2021 and 2020, the Company does not have any financial instruments, other than loans to customers and lease liabilities, for which fair value is based on valuation techniques involving the use of significant non-market observable inputs.

**Fair value hierarchy**

The Company measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- ▶ Level 1: quoted market price (unadjusted) in an active market for an identical instrument.
- ▶ Level 2: inputs other than quotes prices included within Level 1 that are observable either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- ▶ Level 3: inputs that are unobservable. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The tables below analyses financial instruments value at 31 December 2021 and 31 December 2020, by the level in the fair value hierarchy into which the fair value measurement is categorized. The amounts are based on the values recognized in the statement of financial position:

	<b>Fair value measurement using</b>		
	<b>Quoted prices in active markets (Level 1)</b>	<b>Significant observable inputs (Level 2)</b>	<b>Significant unobservable inputs (Level 3)</b>
<b>At 31 December 2021</b>			
<b>Assets and liabilities measured at fair value</b>			
Derivative financial liabilities	–	358	–
<b>Assets and liabilities for which fair values are disclosed</b>			
Cash and cash equivalents	45,021	24,902	–
Amounts due from credit institutions	–	1,549	–
Loans to customers	–	–	367,450
Other financial assets	–	5,447	–
Promissory notes issued	–	118,312	–
Borrowings	–	95,796	–
Lease liability	–	–	7,171
Other financial liabilities	–	2,860	–

*(Thousands of Georgian Lari)***21. Fair value measurements (continued)****Fair value hierarchy (continued)**

	Fair value measurement using		
	Quoted prices in active markets (Level 1)	Significant observable inputs (Level 2)	Significant unobservable inputs (Level 3)
<b>At 31 December 2020</b>			
<b>Assets and liabilities measured at fair value</b>			
Derivative financial liabilities	–	2,178	–
<b>Assets and liabilities for which fair values are disclosed</b>			
Cash and cash equivalents	46,854	68,610	–
Amounts due from credit institutions	–	4,639	–
Loans to customers	–	–	306,950
Other financial assets	–	4,371	–
Promissory notes issued	–	109,779	–
Borrowings	–	113,584	–
Lease liability	–	–	5,853
Other financial liabilities	–	2,433	–

**Fair value of financial assets and liabilities not carried at fair value**

Set out below is a comparison by class of the carrying amounts and fair values of the Company's financial instruments that are not carried at fair value in the statement of financial position. The table does not include the fair values of non-financial assets and non-financial liabilities.

	2021			2020		
	Carrying value	Fair value	Unrecog- nised gain/(loss)	Carrying value	Fair value	Unrecog- nised loss
<b>Financial assets</b>						
Cash and cash equivalents	70,045	70,045	–	115,464	115,464	–
Amounts due from credit institutions	1,549	1,549	–	4,639	4,639	–
Loans to customers	366,418	367,846	1,428	305,997	306,950	953
Other financial assets	5,447	5,447	–	4,371	4,371	–
<b>Financial liabilities</b>						
Promissory notes issued	121,096	118,312	2,784	112,590	109,779	(2,811)
Borrowed funds	95,796	95,796	–	113,584	113,584	–
Lease liability	7,006	7,171	(166)	5,670	5,853	183
Other financial liabilities	2,860	2,860	–	2,433	2,433	–
<b>Total unrecognised change in fair value</b>			<b>4,045</b>			<b>(1,675)</b>

**Valuation techniques and assumptions**

The following describes the methodologies and assumptions used to determine fair values for those financial instruments which are not already recorded at fair value in the financial statements.

*Assets for which fair value approximates carrying value*

For financial assets and financial liabilities that are liquid, due on demand or having a short term maturity (less than three months), as well as for floating rate assets and liabilities it is assumed that the carrying amounts approximate to their fair value.

*(Thousands of Georgian Lari)*

## **21. Fair value measurements (continued)**

### **Valuation techniques and assumptions (continued)**

*Financial assets and financial liabilities carried at amortized cost*

The fair value of loans to customers, promissory notes issued, borrowed funds and lease liabilities is estimated by discounting future cash flows using rates currently available for debt on similar terms, credit risk and remaining maturities.

## **22. Related party disclosures**

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form.

Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

*(Thousands of Georgian Lari)***21. Related party disclosures (continued)**

The outstanding balances of related party transactions are as follows:

	2021			2020		
	Shareholder	Key management personnel	Other related parties	Shareholder	Key management personnel	Other related parties
<b>Loans outstanding at 1 January, gross</b>	-	63	125	-	78	108
Loans issued during the year	-	78	101	-	101	101
Loan repayments during the year	-	(58)	(109)	-	(116)	(84)
<b>Loans outstanding at 31 December, gross</b>	-	83	117	-	63	125
Less: expected credit losses as at 31 December	-	-	(1)	-	(1)	(1)
<b>Loans outstanding at 31 December, net</b>	-	83	116	-	62	124
<b>Other assets at 1 January</b>	-	-	765	-	-	-
Other assets addition during the year	-	-	-	-	-	765
<b>Other assets at 31 December</b>	-	-	765	-	-	765
<b>Right-of-use assets outstanding at 1 January</b>	48	-	3,282	49	-	333
Right-of-use assets addition during the year	-	-	1,747	67	-	3,039
Other movements	-	-	-	-	-	231
Modification effect	262	-	39	262	-	-
Less: depreciation charge for the year	(62)	-	(838)	(69)	-	(321)
<b>Right-of-use outstanding at 31 December</b>	248	-	4,229	47	-	3,282
<b>Lease liability as at 1 January</b>	54	-	2,987	52	-	407
Additions	-	-	1,747	67	-	3,039
Payments of lease liability	(74)	-	(894)	(74)	-	(867)
Interest expense and other movements	10	-	386	9	-	408
Modification effect	262	-	39	-	-	-
<b>Lease liability as at 31 December</b>	253	-	4,264	54	-	2,987
<b>Borrowings at 1 January</b>	-	-	4,329	-	-	5,000
Repayment of principal and interest	-	-	(908)	-	-	(709)
Interest expense and other movements	-	-	35	-	-	38
<b>Borrowings at 31 December</b>	-	-	3,456	-	-	4,329
<b>Promissory notes at 1 January</b>	950	10,476	1,477	785	10,421	712
Promissory notes issued during the year	7,417	52,438	2,447	799	36,274	1,631
Promissory notes repaid during the year	(858)	(52,269)	(2,579)	(771)	(36,033)	(1,297)
Other movements	(106)	(902)	(493)	137	(186)	431
<b>Promissory notes at 31 December</b>	7,404	9,742	852	950	10,476	1,477



*(Thousands of Georgian Lari)***21. Related party disclosures (continued)**

Other related parties are mostly represented by close family members of key management personnel and the shareholder and the entities controlled by the key management personnel.

The income and expense arising from related party transactions are as follows:

	<b>For the year ended 31 December</b>					
	<b>2021</b>			<b>2020</b>		
	<b>Shareholder</b>	<b>Key management personnel</b>	<b>Other related parties</b>	<b>Shareholder</b>	<b>Key management personnel</b>	<b>Other related parties</b>
Interest income on loans	-	8	7	-	8	7
Interest expense on promissory notes	(313)	(1,516)	(59)	(45)	(1,019)	(41)
Interest expense on borrowings	-	-	(451)	-	-	(350)
Interest expense on lease liabilities	(10)	-	(402)	(9)	-	(157)

Compensation of key management personnel comprised of the following:

	<b>2021</b>	<b>2020</b>
Salaries and other short-term benefits	1,792	1,621

Transactions with shareholder also include dividend payments as disclosed in Note 15.

**22. Capital adequacy**

The Company maintains an actively managed capital base to cover risks inherent in the business. The adequacy of the Company's capital is monitored using, among other measures, the ratios established by the NBG in supervising the Company.

As at 31 December 2021 and 2020, the Company complied in full with all its externally imposed capital requirements.

The primary objectives of the Company's capital management are to ensure that the Company complies with externally imposed capital requirements and that the Company maintains healthy capital ratios in order to support its business and to maximize shareholders' value.

**NBG capital adequacy ratio**

The NBG requires qualified credit institutions to maintain a gearing (equity to assets) ratio of 24% as of 31 December 2021 (2020: 24%). The Company's gearing ratio was as follows as at 31 December:

	<b>2021</b>	<b>2020</b>
Equity	250,273	220,226
Assets	482,997	460,551
Equity to assets ratio as 31 December	52%	48%

*(Thousands of Georgian Lari)***23. Changes in liabilities arising from financing activities and other non-cash movements**

	<b>Promissory</b>	<b>Borrowed</b>	<b>Total liabilities</b>
	<b>notes issued*</b>	<b>funds</b>	<b>from financing</b>
			<b>activities</b>
<b>Carrying amount at 31 December 2019</b>	<b>109,882</b>	<b>55,164</b>	<b>165,046</b>
Proceeds from issue	–	101,830	<b>101,830</b>
Payment of principal	(10,572)	(43,685)	<b>(54,257)</b>
Change in accrued interest	409	275	<b>684</b>
Foreign currency translation	12,871	–	<b>12,871</b>
<b>Carrying amount at 31 December 2020</b>	<b>112,590</b>	<b>113,584.0</b>	<b>226,174</b>
Proceeds from issue	–	140,300	140,300
Payment of principal	14,758	(158,411)	(143,653)
Change in accrued interest	(37)	323	286
Foreign currency translation	(5,863)	–	(6,215)
<b>Carrying amount at 31 December 2021</b>	<b>121,448</b>	<b>95,444</b>	<b>216,892</b>

\* Proceeds from issue and payments of principal on promissory notes are presented on a net basis as their turnover is quick, the amounts are large, and the maturities are short.

**24. Subsequent events**

As a result of the war in Ukraine, many leading countries and economic unions have announced severe economic sanctions on Russia, including Russian banks, other entities and individuals. Since the start of the war, there has been a significant volatility of the Russian ruble against foreign currencies, as well as significant loss of value on the securities markets in Russia and of Russian companies listed in other markets. The situation is still unfolding, but it has already resulted in a humanitarian crisis and huge economic losses in Ukraine, Russia and the rest of the world. Ukraine and Russia are important trade partners of Georgia. It is expected that the war will have a negative impact on the Georgian economy. As the war is still waging, it is impossible to reliably assess the impact this may have on the Company's business as there is uncertainty over the magnitude of the impact on the economy in general. The Company's management is monitoring the economic situation in the current environment. The Company considers the war in Ukraine to be a non-adjusting post balance sheet event.